



**Expert strategic advice and training for an industry at the cusp of change from a unique and eminent voice.**



The world of electricity is moving into a time of unprecedented change. The cost of renewables across the board, and offshore wind in particular, continue to plummet. The flexible technologies that allow variable energy sources to be seamlessly integrated into the grid are rapidly maturing, led by battery storage. All while the utility sector prepares for a wave of digitisation, with the smart meter programme merely the starter. With these trends all converging, we are set to see a “phase change” in the power sector, as the model of centralised generation established in the early 20<sup>th</sup> century transforms into the 21<sup>st</sup> century’s decentralised system.

Investors in this space need strategic advice from those who have knowledge which is both broad enough to encompass all the moving parts in the sector while also deep enough to know which aspects are the most important at any one time. Inflection Point Energy Consulting has been set up to provide such a viewpoint, based on the experience of Dr Gordon Edge, a unique and eminent voice in the industry.

## **The Right Experience**

Across a career analysing the energy industry, but particularly in the 13 years employed by RenewableUK, Dr Edge has developed market-leading knowledge and skills across a number of relevant areas:

- **Deep knowledge** across the entire lifecycle of offshore wind, from leasing and development of sites, technological and supply chain innovation, procurement and construction, and right through to the operation phase.
- **Thorough understanding** of the policy framework supporting offshore wind through being the industry’s lead policy coordinator for many years, including during the Electricity Market Reform process that led to the creation of the Contract for Difference.
- **Great insight** into the market conditions and regulatory environment that offshore projects have to operate in, with close involvement in grid connection and charging processes, and trading in both the energy and balancing markets.

- **An extensive network** of contacts across the offshore wind sector and its supporting sectors such as law and finance.

## The Right Offer

Inflection Point Energy Consulting provides clients with a number of different products, all of which can be tailored to the exact needs of customers.

- **Bespoke reports** providing strategic advice on all aspects of development of, and investing in, offshore wind.
- **Tailored training seminars** aimed at any level, from introductory sessions for new industry entrants right up to senior staff needing in-depth discussion of the key issues.
- **Retained advice** to give clients the key knowledge they need in a timely manner.

## To learn more, contact:

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